



The Manufacturers Association

# Finance Council 2017-2018 Agenda

**Finance Council programs are scheduled to start at 8 AM for networking and light breakfast. Our program will run from 8:30 – 10 AM. Please see monthly e-mail notices for full details and registration information.**

## **Executive Committee**

**September 19, 2017**

**Welcome Back Reception**

Todd Luchsinger, CPA  
Exec. VP/CFO  
Dupli Envelope & Graphics

Ed Pietruniak, CPA  
VP Finance  
Tessy Plastics

Tom Giufre, CPA  
Partner  
Fust Charles Chambers LLP

Brian Johnson, CPA, CFE,  
CCIFP  
Partner  
Dannible & McKee, CPAs

Jay Donohue  
Financial Consultant  
Diversified Wealth Strategies

Tom Agnello  
Partner  
M-One Advisors

Joy Rinaldi  
VP of Operations  
CPS Recruitment

Joseph M. Mocciano, CPA,  
CMA  
Partner  
Bowers & Company, CPAs

Deb Sabella  
Director of Finance  
SRCTec

Jeff DiOrio  
VP of Finance  
Bartell Machinery Systems

Staff Liaisons:  
Mary Rowland, Controller  
[mrowland@macny.org](mailto:mrowland@macny.org)

Arlene Hiltbrand, Operations  
Coordinator  
[ahiltbrand@macny.org](mailto:ahiltbrand@macny.org)

**November 8, 2017**

**Measuring Customer Profitability and  
Controlling Costs**

**December 6, 2017**

**International Trade**  
John Tracy, U.S. Department of Commerce /  
International Trade Administration

**January 18, 2018**

**Post-Holiday Reception at MACNY**

**February 14, 2018**

**Understanding Complexities of Tax Reform**

**March 14, 2018**

**Business Growth in Upstate New York**  
Case Studies from Successful Business Owners

**April 11, 2018**

**Cybersecurity**

**May 16, 2018**

**Fraud in the Supply Chain**

**May 24, 2018**

**MACNY 105<sup>th</sup> Annual Dinner**

**June 13, 2018**

**Networking Skills for Finance Professionals**

**August 2018**

**End of Year Clambake Celebration**

**\*\* Scheduled times and topics are subject to change. For a complete and up-to-date listing of events and topics, please visit our online event calendar at [www.macny.org/events](http://www.macny.org/events) or contact Mary Rowland.**