

# MACNY COUNCIL AGENDAS

## 2019-2020

Business Development Council

Continuous Improvement Council

Export/Import Council

Factory Managers and Plant Engineers Council

Finance Council

Human Resources Council

Safety Council

Technology and Innovation Council



*Scheduled times and topics are subject to change. For a complete up-to-date listing of events and topics, please visit our online event calendar at [www.macny.org/events](http://www.macny.org/events).*



# BUSINESS DEVELOPMENT COUNCIL

## 2019-2020

Agenda is subject to change. Please see monthly notices or [macny.org/events](http://macny.org/events) for full details and registration information. If you have any questions, please contact Cindy at [cnave@macny.org](mailto:cnave@macny.org).

<b>SEPTEMBER 18</b> <b>4:30 - 7 PM</b>	<b>Season Kickoff</b> @ Anheuser-Busch
<b>OCTOBER 2</b> <b>8 AM</b>	<b>Tour of Pioneer Warehouse</b> <i>Growing a Family Business and Surpassing Expectations</i>
<b>NOVEMBER 6</b> <b>8 AM</b>	<b>Liberty Tabletop:</b> <b>Reinventing an age-old industry in the era of China and the internet</b> <i>Presented by Greg Owens, Co-founder &amp; CEO</i> @ MACNY Headquarters OR Attend online via Webex
<b>DECEMBER 4</b> <b>8 AM</b>	<b>Syracuse Hancock International Airport: Past, Present &amp; Future</b> <i>Meet the new Executive Director!</i> @ MACNY Headquarters OR Attend online via Webex
<b>JANUARY 16</b> <b>4:30 - 7 PM</b>	<b>New Year Celebration</b> @ MACNY Headquarters
<b>FEBRUARY 5</b> <b>8 AM</b>	<b>Hartman Enterprise: Surviving the Challenges; The Story Continues</b> <i>Presented by Jaime Sweet</i> @ MACNY Headquarters OR Attend online via Webex
<b>MARCH 4</b> <b>8 AM</b>	<b>Tour of Felix Schoeller</b> <i>How a Paper Company Adapts to The Digital Revolution</i>
<b>APRIL 1</b> <b>8 AM</b>	<b>Clinton's Ditch: Surviving the Soda Competition</b> <i>Presented by Mike Moehring</i> @ MACNY Headquarters OR Attend online via Webex
<b>MAY 21</b> <b>5 - 9 PM</b>	<b>MACNY's 107<sup>th</sup> Annual Dinner</b> @ The SRC Arena and Events Center
<b>JUNE 3</b> <b>8 AM</b>	<b>Volpi: A Company with Tradition</b> @ MACNY Headquarters OR Attend online via Webex
<b>AUGUST 12</b> <b>4 - 7:30 PM</b>	<b>MACNY's Annual Summer Clambake</b> @ The Spinning Wheel

### BUSINESS DEVELOPMENT COUNCIL EXECUTIVE COMMITTEE

Staff Liaison: Cindy Nave, COO, MACNY,  
[cnave@macny.org](mailto:cnave@macny.org)

Staff Liaison: Stephanie Adams, Membership  
Coordinator, MACNY, [sadams@macny.org](mailto:sadams@macny.org)

Chair: Joe Hartnett, Business Development  
Manager, C&S Companies

Emmey Crossett, Account Manager, Aerotek

Nate Desimone, Director of Sales, CPS  
Recruitment Inc.

Bill Doolittle, Director of Marketing & Business  
Development, Bowers and Company CPA's, PLLC

David Duerr, VP of Business Development,  
Empower Federal Credit Union

Pennie Gorney, Director of Marketing, Dermody,  
Burke & Brown, CPAs, LLC

Colette Powers, Financial Advisor, Powers Wealth  
Management, UBS Financial Services

Christina Walpole, Senior Marketing Coordinator,  
NK Bhandari, Architecture & Engineering, P.C.



# CONTINUOUS IMPROVEMENT COUNCIL

## 2019-2020

Agenda is subject to change. Please see monthly notices or [macny.org/events](http://macny.org/events) for full details and registration information. If you have any questions, please contact Cindy at [coehmigen@macny.org](mailto:coehmigen@macny.org).

<b>SEPTEMBER 18</b> 4:30 - 7 PM	<b>Season Kickoff</b> @ Anheuser-Busch
<b>OCTOBER 8</b> 3 PM	<b>Tour of Knowles: Deploying Lean to Accommodate Growth</b> Networking dinner to follow at The Brewster Inn
<b>NOVEMBER 12</b> 12 PM	<b>Tour of Raybuilt: Lean for Green - Remanufacturing Operations</b> Begins with networking lunch at Raybuilt.
<b>DECEMBER 10</b> 3 PM	<b>Tour of Lockheed Martin: Keeping us safe without waste!</b> Networking dinner to follow.
<b>JANUARY 16</b> 4:30 - 7 PM	<b>New Year Celebration</b> @ MACNY Headquarters
<b>FEBRUARY 11</b> 3 PM	<b>Tour of Buckeye Packaging: Outside the Box!</b> <i>New 195,000 sq. ft. facility at the former TR20 Carrier Campus</i> Networking dinner to follow at Joey's.
<b>MARCH 10</b> 3 PM	<b>Tour of Stickley</b> <i>Lean: Unique Challenges in Furniture Manufacturing</i> Networking dinner to follow.
<b>APRIL 14</b> 3 PM	<b>Tour of Revere Copper: Old Dogs, New Tricks</b> <i>One of the Oldest Manufactures in the Country!</i> Networking dinner to follow.
<b>MAY 19</b> 3 PM	<b>Tour of Clinton's Ditch</b> <i>That Pepsi You're Drinking was Bottled Here</i> Networking dinner to follow.
<b>MAY 21</b> 5 - 9 PM	<b>MACNY's 107<sup>th</sup> Annual Dinner</b> @ The SRC Arena and Events Center
<b>JUNE 9</b> 3 PM	<b>Lean ROI/Accounting: Not the Traditional Metrics!</b> Presented by Al Gross, forteq North America @ MACNY Headquarters OR Attend online via Webex
<b>AUGUST 12</b> 4 - 7:30 PM	<b>MACNY's Annual Summer Clambake</b> @ The Spinning Wheel

### CONTINUOUS IMPROVEMENT COUNCIL EXECUTIVE COMMITTEE

Staff Liaison: Cindy Oehmigen, Director of Energy & Corporate Services, MACNY, [coehmigen@macny.org](mailto:coehmigen@macny.org)

Chair: Mark Bechteler, Vice President, Hollowick

Scott Grau, Business Process and Analytics Manager, INFICON

Ben Hayman, TPS Manager, The Raymond Corporation

Bob Woodruff, VP of Operations, Precision Systems

Henriette Lundgren, HRM Talent Manager, Corning

Joe Giardino, Lean/Process Improvement Trainer, Revere Copper

Marc Bicknell, Director of Operations, Marquardt Switches

Scott Reilly, Continuous Improvement Leader, Currier Plastics

Tim Scholtz, CI Specialist, SRC Inc.



Thank you to our tour sponsor, ENGIE Resources.



# EXPORT/IMPORT COUNCIL 2020

Agenda is subject to change. Please see monthly notices or [macny.org/events](http://macny.org/events) for full details and registration information. If you have any questions, please contact Cindy at [coehmigen@macny.org](mailto:coehmigen@macny.org).

<b>JANUARY 16</b> <b>4:30 – 7 PM</b>	<b>New Year Celebration</b> @ MACNY Headquarters
<b>FEBRUARY 27</b> <b>3 PM</b>	<b>Tour of Air Innovations: Certifications for Exporting</b> <i>Presented by John Patalita &amp; Steve Frierson</i> Networking dinner to follow at Basil Leaf.
<b>MARCH 26</b> <b>3 PM</b>	<b>Tour of Morse Manufacturing: Gold Key and U.S. Commerce</b> <i>Newly renovated factory with quality and process improvements</i> <i>Presented by Ralph Phillips &amp; John Tracy</i> Networking dinner to follow.
<b>APRIL 30</b> <b>3 PM</b>	<b>Tour of Currier Plastics: Export NY and Grants for Exporting</b> <i>Presented by Jim D'Agostino &amp; Steven King</i> Networking dinner to follow.
<b>MAY 21</b> <b>5 – 9 PM</b>	<b>MACNY's 107<sup>th</sup> Annual Dinner</b> @ The SRC Arena and Events Center
<b>MAY 28</b> <b>3 PM</b>	<b>Tour of Healthway: Tariffs-Import &amp; Export</b> <i>Presented by Charles Miller &amp; Steven King</i> Networking dinner to follow.
<b>JUNE 25</b> <b>3 PM</b>	<b>Tour of Bartell Machinery: Engaging and Managing Technical Services outside the United States</b> <i>Presented by Patrick Morocco</i> Networking dinner to follow.
<b>AUGUST 12</b> <b>4 – 7:30 PM</b>	<b>MACNY's Annual Summer Clambake</b> @ The Spinning Wheel

## EXPORT/IMPORT COUNCIL EXECUTIVE COMMITTEE

Staff Liaison: Cindy Oehmigen, Director of Energy & Corporate Services, MACNY,  
[coehmigen@macny.org](mailto:coehmigen@macny.org)

Chair: Joe Springer, Managing Director, Springer Global Consulting

Ralph Phillips, Marketing Manager, Morse Manufacturing

John Patalita, Export Manager, Air Innovations

Peter Kip, President, Pelco

Steven King, Director, CNY International Business Alliance



Thank you to our tour sponsor, ENGIE Resources.



# FACTORY MANAGERS & PLANT ENGINEERS COUNCIL

## 2019-2020

Agenda is subject to change. Please see monthly notices or [macny.org/events](http://macny.org/events) for full details and registration information. If you have any questions, please contact Meghan at [mmcbennett@macny.org](mailto:mmcbennett@macny.org).

<b>SEPTEMBER 18</b> <b>4:30 - 7 PM</b>	<b>Season Kickoff</b> @ Anheuser-Busch
<b>OCTOBER 17</b> <b>4 PM</b>	<b>Tour of Xylem</b> Networking dinner to follow at Prison City Pub & Brewery.
<b>NOVEMBER 14</b> <b>4 PM</b>	<b>Tour of ITT – Goulds Pumps</b> Networking dinner to follow at Parkers Grille.
<b>JANUARY 16</b> <b>4:30 – 7 PM</b>	<b>New Year Celebration</b> @ MACNY Headquarters
<b>JANUARY 23</b> <b>2:30 PM</b>	<b>Tour of OCWA</b> Networking dinner to follow.
<b>FEBRUARY 27</b> <b>4 PM</b>	<b>Tour of SYSCO</b> Networking dinner to follow.
<b>MARCH 19</b> <b>4 PM</b>	<b>Tour of WestRock</b> Networking dinner to follow.
<b>APRIL 23</b> <b>3 PM</b>	<b>Tour of Eck Plastic Arts</b> Networking dinner to follow.
<b>MAY 19</b> <b>3 PM</b>	<b>Tour of Clinton's Ditch</b> <i>That Pepsi You're Drinking was Bottled Here</i> Networking dinner to follow.
<b>MAY 21</b> <b>5 – 9 PM</b>	<b>MACNY's 107<sup>th</sup> Annual Dinner</b> @ The SRC Arena and Events Center
<b>JUNE 18</b> <b>4 PM</b>	<b>Tour of PPC</b> Networking dinner to follow.
<b>AUGUST 12</b> <b>4 – 7:30 PM</b>	<b>MACNY's Annual Summer Clambake</b> @ The Spinning Wheel

### FACTORY MANAGERS & PLANT ENGINEERS COUNCIL EXECUTIVE COMMITTEE

Staff Liaison: Martha Ponge, Director of Apprenticeship, MACNY, [mponge@macny.org](mailto:mponge@macny.org)

Staff Liaison: Laury Ferguson, Assistant Director of Apprenticeship, MACNY, [lferguson@macny.org](mailto:lferguson@macny.org)

Staff Liaison: Meghan McBennett, Apprenticeship Coordinator, MACNY, [mmcbennett@macny.org](mailto:mmcbennett@macny.org)

Doug Clark, Managing Engineer, C&S Companies

Eric Peckham, Manufacturing Engineering Manager, PPC

John DeRosier, VP of Human Resources, SYSCO

Sean Reardon, Sales Manager, Eck Plastic Arts



Thank you to our tour sponsor, ENGIE Resources.



# FINANCE COUNCIL

## 2019-2020

Agenda is subject to change. Please see monthly notices or [macny.org/events](http://macny.org/events) for full details and registration information. If you have any questions, please contact Mary at [mrowland@macny.org](mailto:mrowland@macny.org).

<b>SEPTEMBER 18</b> 4:30 - 7 PM	<b>Season Kickoff</b> @ Anheuser-Busch
<b>OCTOBER 3</b> 8 AM	<b>10 Health &amp; Welfare Compliance Traps That Will Cost You</b> <i>Presented by Lisa Allen, Relph Benefit Advisors</i> @ MACNY Headquarters OR Attend online via Webex
<b>DECEMBER 11</b> 8 AM	<b>NY SHIELD Act</b> <i>Presented by Chris Kimpland, Lead Cyber Security Consultant, Infinite Group Inc.</i> @ MACNY Headquarters OR Attend online via Webex
<b>JANUARY 16</b> 4:30 - 7 PM	<b>New Year Celebration</b> @ MACNY Headquarters
<b>MARCH 11</b> 8 AM	<b>ERP Conversions: Best Practices and Lessons Learned</b> @ MACNY Headquarters OR Attend online via Webex
<b>APRIL</b>	<b>To Be Determined</b>
<b>MAY 13</b> 8 AM	<b>Fraud Prevention for Manufacturers</b> @ MACNY Headquarters OR Attend online via Webex
<b>MAY 21</b> 5 - 9 PM	<b>MACNY's 107<sup>th</sup> Annual Dinner</b> @ The SRC Arena and Events Center
<b>JUNE 10</b> 3 PM	<b>Accounting/Lean ROI: Not the Traditional Metrics</b> <i>Presented by Al Gross, forteq North America</i> @ MACNY Headquarters OR Attend online via Webex
<b>AUGUST 12</b> 4 - 7:30 PM	<b>MACNY's Annual Summer Clambake</b> @ The Spinning Wheel

### FINANCE COUNCIL EXECUTIVE COMMITTEE

Staff Liaison: Mary Rowland, CFO, MACNY,  
[mrowland@macny.org](mailto:mrowland@macny.org)

Jeff DiOrio, VP of Finance, Bartell Machinery  
Systems

Jay Donohue, Financial Consultant, Diversified  
Wealth Strategies

Brian Johnson, CPA, CFE, CCIFP, Partner, Dannible &  
McKee, CPAs

Joseph M. Mocciano, CPA, CMA, Partner, Bowers &  
Company, CPAs

Joy Rinaldi, VP of Operations, CPS Recruitment



# HUMAN RESOURCES COUNCIL

## 2019-2020

Agenda is subject to change. Please see monthly notices or [macny.org/events](http://macny.org/events) for full details and registration information. If you have any questions, please contact Hilary at [hhex@macny.org](mailto:hhex@macny.org).

<b>SEPTEMBER 18</b> <b>4:30 - 7 PM</b>	<b>Season Kickoff</b> @ Anheuser-Busch
<b>NOVEMBER 7</b> <b>8 AM</b>	<b>Well-being Presentation</b> <i>Presented by MetroFitness</i> @ MACNY Headquarters OR Attend online via Webex
<b>DECEMBER 5</b> <b>8 AM</b>	<b>Ergonomics: Reviewing Risks &amp; Developing Solutions</b> <i>Presented by Scott Valorose</i> @ MACNY Headquarters OR Attend online via Webex
<b>DECEMBER 11</b> <b>8 AM</b>	<b>NY SHIELD Act</b> <i>Presented by Chris Kimpland, Lead Cyber Security Consultant, Infinite Group Inc.</i> @ MACNY Headquarters OR Attend online via Webex
<b>JANUARY 16</b> <b>4:30 - 7 PM</b>	<b>New Year Celebration</b> @ MACNY Headquarters
<b>FEBRUARY 6</b> <b>8 AM</b>	<b>Training and Development Panel</b> @ MACNY Headquarters OR Attend online via Webex
<b>MARCH 5</b> <b>8 AM</b>	<b>Workplace Violence</b> <i>Presented by Trooper Brian DeRochie, New York State Police</i> @ MACNY Headquarters OR Attend online via Webex
<b>APRIL 2</b> <b>8 AM</b>	<b>America's Health EcoSystem – Alive &amp; Changing</b> <i>Presented by Dan Elliott, Relph Benefit Advisors</i> @ MACNY Headquarters OR Attend online via Webex
<b>MAY 20</b> <b>8 AM</b>	<b>To Be Determined</b>
<b>MAY 21</b> <b>5 - 9 PM</b>	<b>MACNY's 107<sup>th</sup> Annual Dinner</b> @ The SRC Arena and Events Center
<b>JUNE 17</b> <b>8 AM</b>	<b>Current Drug Trends with Special Focus on Potential Legalization of Marijuana Presentation</b> <i>Presented by Aleece E. Burgio, Cannabis Team Leader and Special Counsel, Barclay Damon</i> @ MACNY Headquarters OR Attend online via Webex
<b>AUGUST 12</b> <b>4 - 7:30 PM</b>	<b>MACNY's Annual Summer Clambake</b> @ The Spinning Wheel

### HUMAN RESOURCES COUNCIL EXECUTIVE COMMITTEE

Staff Liaison: Hilary Hext, Training & HR Manager,  
MACNY, [hhex@macny.org](mailto:hhex@macny.org)

Dan Elliott, Exec. Benefits Consultant, Relph  
Benefit Advisors

Mark Ferranti, SPHR Director, Employee Relations,  
St. Joseph's Hospital

Jessica McCarthy, HR Manager, Syracuse Label &  
Surround Printing

Michael McLoughlin, HR Director, HP Hood



# SAFETY COUNCIL

## 2019-2020

Agenda is subject to change. Please see monthly notices or [macny.org/events](http://macny.org/events) for full details and registration information. If you have any questions, please contact Julianne at [jpease@macny.org](mailto:jpease@macny.org).

<b>SEPTEMBER 18</b> 4:30 - 7 PM	<b>Season Kickoff</b> @ Anheuser-Busch
<b>OCTOBER 16</b> 8 AM	<b>Threat Assessment</b> <i>Presented by Trooper Brian DeRochie</i> @ MACNY Headquarters OR Attend online via Webex
<b>NOVEMBER 20</b> 8 AM	<b>Tour of Oneida Molded Plastics</b>
<b>DECEMBER 18</b> 8:30 AM	<b>WEBINAR: Tools for a Successful Workplace Safety &amp; Health Program</b> <i>Presented by Michael Levy, U.S. Department of Labor - OSHA</i> **webinar only**
<b>JANUARY 16</b> 4:30 - 7 PM	<b>New Year Celebration</b> @ MACNY Headquarters
<b>MARCH 18</b> 8 AM	<b>Tour of Pyrotek®</b> Tour led by Craig Coombs, Environmental Health and Safety Manager
<b>APRIL 15</b> 8 AM	<b>Tour of G.A. Braun, Inc.</b> Tour led by Todd Caufield, Safety and Environmental Risk Manager
<b>MAY 20</b> 8 AM	<b>To Be Determined</b>
<b>MAY 21</b> 5 - 9 PM	<b>MACNY's 107<sup>th</sup> Annual Dinner</b> @ The SRC Arena and Events Center
<b>JUNE 17</b> 8 AM	<b>Current Drug Trends with Special Focus on Potential Legalization of Marijuana Presentation</b> <i>Presented by Aleece E. Burgio, Cannabis Team Leader and Special Counsel, Barclay Damon</i> @ MACNY Headquarters OR Attend online via Webex
<b>AUGUST 12</b> 4 - 7:30 PM	<b>MACNY's Annual Summer Clambake</b> @ The Spinning Wheel

### SAFETY COUNCIL EXECUTIVE COMMITTEE

Staff Liaison: Julianne Pease, Manager of Member Engagement and Community Outreach, MACNY, [jpease@macny.org](mailto:jpease@macny.org)

Chair: Tammy Piscitelli, Safety Manager, ITT Goulds Pumps

Cindy M. Bush, Sr. Vice President Manufacturing Risk Specialist, OneGroup

Todd Caufield, Safety and Environmental Risk Manager, G.A. Braun, Inc.

Tim Christman, Dir. of Sales & Marketing for Occupational Health, WellNow Urgent Care

Judy Dunn, Partners Environmental Consulting

Jim Newton, EHS Specialist, OSEA Inc.

Stephen Valentine CIH, Dir. Environmental Health & Safety, Partners Environmental Consulting





# TECHNOLOGY & INNOVATION COUNCIL

## 2019-2020

Agenda is subject to change. Please see monthly notices or [macny.org/events](http://macny.org/events) for full details and registration information. If you have any questions, please contact Cindy at [coehmigen@macny.org](mailto:coehmigen@macny.org).

<b>SEPTEMBER 18</b> <b>4:30 - 7 PM</b>	<b>Season Kickoff</b> @ Anheuser-Busch
<b>OCTOBER 7 - 8</b> <b>ALL DAY</b>	<b>FuzeHub's Innovation Summit</b> @ Rochester Riverside Convention Center
<b>NOVEMBER 15</b> <b>8 AM</b>	<b>Digital Kidnapping</b> <i>Presented by Steve Stasiukonis, President, Secure Network Technologies</i> @ MACNY Headquarters OR Attend online via Webex
<b>DECEMBER 11</b> <b>8 AM</b>	<b>NY SHIELD Act</b> <i>Presented by Chris Kimpland, Lead Cyber Security Consultant, Infinite Group Inc.</i> @ MACNY Headquarters OR Attend online via Webex
<b>JANUARY 16</b> <b>4:30 - 7 PM</b>	<b>New Year Celebration</b> @ MACNY Headquarters
<b>FEBRUARY 21</b> <b>8 AM</b>	<b>Tour of Air Innovations: Making Innovation a Business Model</b> <i>Presented by Mike Wetzel, President and CEL</i>
<b>MARCH 20</b> <b>8 AM</b>	<b>To Be Determined</b>
<b>APRIL 17</b> <b>8 AM</b>	<b>Tour of Fitzpatrick Nuclear Plant</b> <i>Presented by Rich Barlette, Director State Government Affairs</i>
<b>MAY 15</b> <b>8 AM</b>	<b>To Be Determined</b>
<b>MAY 21</b> <b>5 - 9 PM</b>	<b>MACNY's 107<sup>th</sup> Annual Dinner</b> @ The SRC Arena and Events Center
<b>JUNE 19</b> <b>8 AM</b>	<b>To Be Determined</b>
<b>AUGUST 12</b> <b>4 - 7:30 PM</b>	<b>MACNY's Annual Summer Clambake</b> @ The Spinning Wheel

### TECHNOLOGY & INNOVATION COUNCIL EXECUTIVE COMMITTEE

Staff Liaison: Cindy Oehmigen, Director of Energy & Corporate Services, MACNY,  
[coehmigen@macny.org](mailto:coehmigen@macny.org)

Bahram Attaie, Syracuse University

Eric Caballero, Supportive IT

Brian Gerling, Harris Beach

Michael Spoot, IV4

Kevin Conley, Secure Network Technologies Inc.

Beth Bornick, FuzeHub

Tyler Ward, IGI