

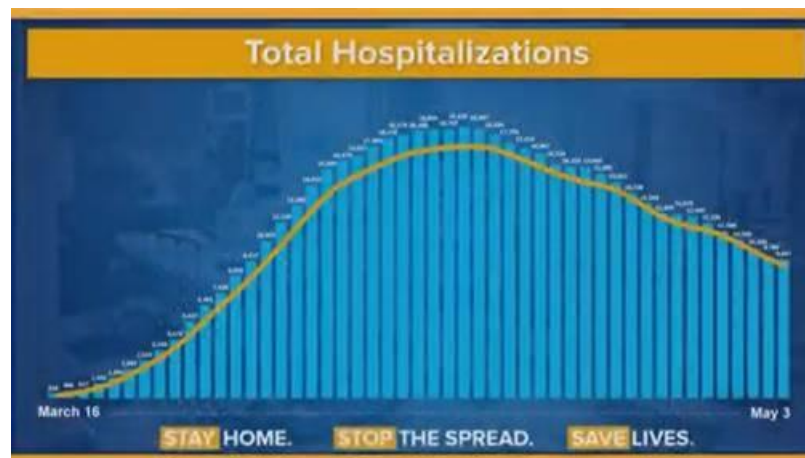
May 4, 2020

As we continue to navigate the COVID-19 crisis together, please continue reaching out to us as issues arise for you and for your businesses. We are and will continue to remain in regular contact with key stakeholders at the State Agencies and with the Administration to advocate on your behalf. Below please find updates and new information since our last update.

WHAT'S NEW TODAY

Governor Cuomo Press Briefing

- The press briefing took place today in Rochester at the Wegmans Conference Center. The Governor thanked Wegmans for allowing the State to conduct antibody tests in their facilities.
- The total number of hospitalizations is below 10,000 once again. Additionally, the number of new cases was down with 717 cases on May 3rd. Previously we were hovering at about 900-1000 cases per day.



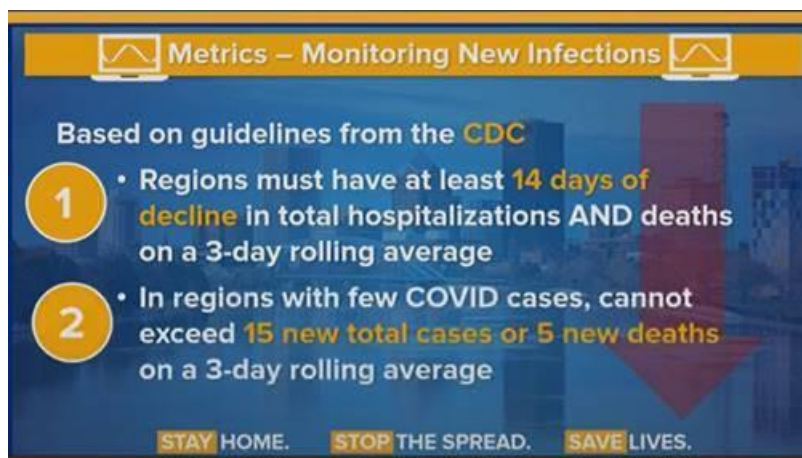
- There were a total of 226 COVID-19-related deaths on May 3rd. Of these, 193 were hospital deaths and 33 were in nursing homes. This is a slight decrease from the day before. A total of 19,398 New Yorkers have passed away from coronavirus.



- As New York State plans to reopen, it will be done based upon data, measures and science. This can be accomplished through a quantifiable formula. If you are able to control the rate of transmission of the virus ($R_t < 1.1$) you can control it from becoming an outbreak. If the rate is low, businesses can reopen in phases. If the rate goes up, we will need to close the valve.



- When New York starts to reopen it will not happen statewide all at once. Reopening will be done regionally based upon 4 core factors: monitoring new infections, healthcare capacity, diagnostic testing capacity and contact tracing capacity. The Governor provided a list of 10 metrics to accomplish these core factors in order for a region to reopen:





Metrics – Monitoring New Infections



In order to monitor the potential spread of infection in a region:

3

- A region must have **fewer than two new COVID patients admitted per 100k residents per day**

STAY HOME.

STOP THE SPREAD.

SAVE LIVES.



Metrics – Healthcare Capacity



We must make sure every region has capacity to handle a potential surge in cases:

4

- Regions must have at least 30% total hospital AND ICU beds available

5

- This is coupled with the new requirement that hospitals have at least 90 days of PPE stockpiled

STAY HOME.

STOP THE SPREAD.

SAVE LIVES.

Metrics – Diagnostic Testing Capacity

Following recommendation from Dr. Birx:

6

- **30 tests for every 1,000 residents per month**

STAY HOME.

STOP THE SPREAD.

SAVE LIVES.

Metrics – Contact Tracing Capacity

- 7 • Regions must have a **baseline of 30 contact tracers** for every 100,000 residents, and additional tracers based on the projected number of cases in the region
- We are building an **army of tracers**, in partnership with Mayor Bloomberg, to meet statewide needs

STAY HOME. STOP THE SPREAD. SAVE LIVES.

Phased Reopening of Businesses

8 Risk v. Reward Analysis

	Greater Economic Impact	Lower Economic Impact
Low Infection Risk	Industry greater economic impact , low risk of workplace or customer infection spread	Industry less economic impact , low risk of workplace or customer infection spread
Higher Infection Risk	Industry greater economic impact , higher risk of workplace or customer infection spread	Industry less economic impact , higher risk of workplace or customer infection spread

Phased Reopening of Business

8

Phase 1
 Construction
 Manufacturing and wholesale supply chain
 Select Retail – Curbside Pickup

Phase 2
 Professional Services
 Finance and Insurance
 Retail
 Administrative Support
 Real Estate/Rental Leasing

Phase 3
 Restaurants/Food Services
 Hotels/Accommodations

Phase 4
 Arts/Entertainment/Recreation
 Education

STAY HOME. STOP THE SPREAD. SAVE LIVES.

Business Safety Precautions

9

People

- Adjusted workplace hours and shift design
- Social distancing
- Non-essential travel restricted

Places

- Masks required if in frequent contact with others
- Strict cleaning and sanitation standards

Processes

- Continuous health screening to enter workplace
- Continuous tracing, tracking and reporting
- Liability

STAY HOME. STOP THE SPREAD. SAVE LIVES.

Regional Approach

10

Regional “Control Room”

- County Executive Bello, chairs of county legislators/chairs of boards of town supervisors
- Mayor Warren, town supervisors
- Former Lt. Gov. Duffy
- Hospital officials
- State officials

STAY HOME. STOP THE SPREAD. SAVE LIVES.

- Note: This slide uses Monroe County as an example due to the location of today’s press briefing.

Regional Approach

- Lower-risk regions
- Higher-risk regions

The map shows New York State divided into counties. Orange counties (Lower-risk regions) include Westchester, Putnam, Dutchess, Ulster, Sullivan, Delaware, and Albany. Blue counties (Higher-risk regions) include Westchester, Putnam, Dutchess, Ulster, Sullivan, Delaware, Albany, and Long Island.

STAY HOME. STOP THE SPREAD. SAVE LIVES.

Where do Regions Currently Stand?								
	14 Day Decline in Hospitalizations OR Under 11 new Hospitalizations (15 day avg)	14 Day Decline in Hospital Deaths OR Under 10 new Deaths (15 day avg)	New Hospitalizations Under 2 per 1000 Residents - 7 day rolling avg	Share of total beds available (percentage of 2019)	Share of ICU beds available (percentage of 2019)	90 and 94 residents tested monthly (7 day average of new tests per bed)	At least 90 contact tracers per 1000 residents	Metrics Met
Capital Region	N	Y	0.58	43%	44%	N	325	4/7
Central New York	Y	Y	0.47	49%	31%	N	233	5/7
Finger Lakes	Y	Y	1.19	53%	64%	N	361	5/7
Long Island	Y	N	5.76	28%	26%	Y	852	2/7
Mid-Hudson	Y	N	4.74	31%	35%	Y	697	4/7
Mohawk Valley	Y	Y	1.17	58%	64%	N	146	5/7
New York City	Y	Y	5.41	26%	21%	Y	2520	3/7
North Country	Y	Y	0.08	53%	64%	N	126	5/7
Southern Tier	Y	Y	0.11	58%	52%	N	190	5/7
Western New York	N	Y	2.20	46%	46%	N	414	3/7

STAY HOME. STOP THE SPREAD. SAVE LIVES.

- On May 15th the NY PAUSE order will expire and some regions will start to reopen based upon the above metrics. Governor Cuomo stated that if regions want to reopen, real substantive government work needs to be completed prior to May 15th.
- The Governor urged that New Yorkers continue to wear masks.
- School districts will receive guidance on how to plan to reopen, similar to businesses. This guidance will be primarily focused on how to socially distance in classrooms, gatherings, cafeterias and transportation and what this will mean. For example, does social distancing in a classroom mean a school will need more physical space for classrooms and therefore more teachers?
- Secretary to the Governor Melissa DeRosa stated that the Department of Labor Commissioner will be holding a briefing later to provide an update on unemployment. DeRosa mentioned that many of the pending cases are due to cases not being certified on the website. People must re-certify every Saturday that they are still unemployed in order to remain eligible. Over 90,000 emails on this were sent out by DOL over the weekend to people who fall into this category.
- The Governor credited nursing home staff and administrators for their dedication. He reiterated that nursing homes should contact the state for a facility transfer if they cannot provide adequate care for any resident that tests positive. Additionally, the investigation with the Department of Health and the Attorney General is still ongoing.

UP-TO-DATE GUIDANCE

- New York State Department of Health:
 - [Nursing Home Guidance – Employees](#)
 - [Nursing Home Guidance – Residents](#)
 - [How You Can Help: Contact Tracing, Providing Goods and Services to Aid New York's Testing Capacity, First Responders Fund, Manufacturing Products, HMH related professionals, COVID-19 technology](#)
 - [Medicaid Redesign Team Electronic Visit Verification \(EVV\) Technical Assistance Webinar \(May 5th 2-3 PM\)](#)

- Federal Reserve Bank of New York
 - [Primary Market and Secondary Market Corporate Credit Facilities](#)
- New York State Courts:
 - [Electronic Document Delivery System \(EDDS\)](#)
- Empire State Development: [Guidance for Determining Whether a Business Enterprise is Subject to a Workforce Reduction Under Recent Executive Orders](#)
 - There have been no changes since our last update.
- New York City: [Agency Suspensions and Reductions](#)
 - There have been no changes since our last update.

Attached please find a comprehensive document with guidance from across government agencies. We will be updating this document as information becomes available and including it in our daily updates.

In addition to our regular email updates, Ostroff Associates has established two dedicated webpages that will be updated in real time with any new information from government sources relating to COVID-19. Please use these websites as a resource and share with others who would benefit.

Update Page: <https://www.ostroffassociates.com/covid-19-updates/>

News Page: <https://www.ostroffassociates.com/category/covid-19/>

Please let us know if you have any questions or concerns.

Ostroff Associates | 150 State Street, Suite 301 | Albany, New York 12207 | (518) 436-6202 | ostroffassociates.com